



## About Infor

*Infor is a leading provider of business software and services, helping more than 70,000 customers in 164 countries improve operations and drive growth.*

Infor combines focused, hands-on industry experience with global breadth to help companies deal with today's challenges and prepare for tomorrow's opportunities.

We offer deep industry-specific applications and suites, engineered for speed, using groundbreaking technology that delivers a rich user experience, and flexible deployment options that give customers a choice to run their businesses in the cloud, on-premises, or both.

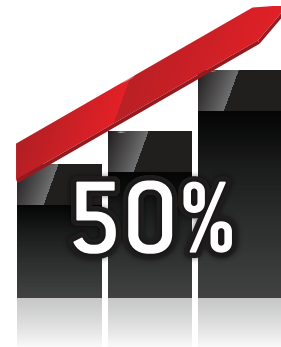
## Global Scale

Infor offers customers the benefits of a global company with local presence and experience.

- More than 70,000 customers
- 112 direct offices
- Implementations and support capabilities in over 100 countries
- More than 8,000 worldwide employees—including 2,300 in development, 2,400 in consulting services, and 1,300 in customer support

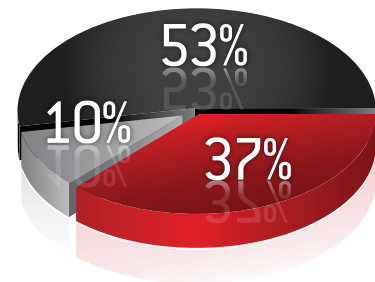
## Products

- Infor BI (Business Intelligence)
- Infor CPM (Corporate Performance Management)
- Infor CRM (Customer Relationship Management)
- Infor EAM (Enterprise Asset Management)
- Infor ERP (Enterprise Resource Planning)
- Infor FM (Financial Management)
- Infor HCM (Human Capital Management)
- Infor PLM (Product Lifecycle Management)
- Infor SCM (Supply Chain Management)
- Infor WFM (Workforce Management)
- Infor Distribution
- Infor Hospitality
- Infor Public Sector



### Annual Growth

An eight-year compounded annual growth rate of 50% from \$110 Million (USD) in FY2003 to \$1.8 Billion (USD) in FY2011



### Revenue by Region

53% Americas

37% EMEA

10% APAC

# Infor10—Redefining Business Software

Infor10 marks the debut of an entirely new category of business software, conceived from today's flexible open standards and delivered through an agile, unbreakable architecture that gives customers the speed, freedom, and power they've always wanted—but couldn't get until now.

With Infor10, we're reimagining business software to change the way work is done in the industries we serve. We're building industry suites that deliver maximum value quickly, with features tailored to the specific needs of each industry. By creating revolutionary lightweight middleware technology, and new ways to implement and integrate business software, Infor helps companies leap over traditional application boundaries to improve performance and streamline workflow.

## Industries

- 8 of the top 10 aerospace companies
- 9 of the top 10 high tech companies
- 9 of the top 10 pharmaceutical companies
- 80 of the top 100 automotive suppliers
- 19 of the top 35 retailers
- 9 of the top 20 electrical distributors
- 6 of the top 10 brewers
- Over 1,100 apparel and footwear companies
- Over 1,100 state and local government agencies
- Over 3,000 financial services companies
- Over 7,000 machinery manufacturers

## Executive Team

**Charles Phillips**, Chief Executive Officer

**Duncan Angove**, President, Products and Support

**Pam Murphy**, Chief Operating Officer

**Kevin Samuelson**, Chief Financial Officer

**Stephan Scholl**, EVP, Global Field Operations

**Soma Somasundaram**, EVP, Global Product Development

**Jim Byrnes**, EVP, Consulting Services

**Marylou McGinnis**, SVP, Global Support

**Mary Trick**, SVP, Global License Management and Maintenance

**Mark Thacker**, SVP, Cloud

**John Goedert**, SVP, Speed

**Gregory M. Giangiardano**, SVP, General Counsel, and Secretary

**Chip Coyle**, SVP, Chief Marketing Officer

**Glenn Goldberg**, SVP, Human Resources

## More Information

To learn more about Infor's leaders, solutions, services, and the industries we serve, visit [www.infor.com](http://www.infor.com). Follow us on Twitter (<http://twitter.com/Infor>) and read our blog (<http://blogs.infor.com>).



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