

# Fast Start for Infor ERP LN

➔ Fast Start for Infor ERP LN is the smart way to get a rapid payback on your ERP investment within your budget constraints.



## Do business better.

Fierce competition in business is here to stay. That means forward-thinking manufacturers must reduce costs, shorten time to market, and be more productive with the same resources. Add to this the need to take a global approach to sales, sourcing, and off-shoring—and the competitive landscape becomes even more complex. Building a more agile supply chain and managing inventory and capacity constraints by improving demand planning, sourcing, and supplier collaboration are strategies that can help you win the competitive battle. Additional strategies include streamlining production and distribution and increasing visibility inside and outside your enterprise to speed the flow of goods, eliminate waste, and ensure transparency.

The above are critical in responding to customer demand and can be achieved by better accommodating last-minute changes to delivery dates and order quantities and handling new demand with immediate capable-to-promise commitments.

## Leverage experience.

To compete, manufacturers need business-specific solutions that address their unique requirements, along with domain expertise and best practices that are built in. Plus, they want to see ROI in months, not years.

Infor ERP LN provides critical support for companies in high-tech and electronics, industrial equipment and machinery, and other manufacturing industries. And Fast Start for Infor ERP LN is the smart way to get a rapid

payback within your budget constraints.

## Get business specific.

Fast Start for Infor ERP LN is an implementation program designed to facilitate the rapid implementation of a world-class ERP system, implement new manufacturing best practices, improve operational performance, or accomplish a variety of other goals. Based on thousands of implementations, Fast Start for Infor ERP LN incorporates pre-defined business roles and business process templates focused on key user functions and processes that are common across manufacturing. You get everything manufacturers with limited time and budgets need to smoothly implement world-class ERP for improved processes, increased profitability, and greater competitive advantage—at a low total cost of ownership.

And with Infor ERP LN's scalability, you'll be able to extend to a multinational, multi-site, multi-language, multicurrency environment if and when you're ready. Highlights include:

### Quick implementation

Fast Start for Infor ERP LN provides a pre-configured Infor ERP LN environment, as well as templates for key user roles and business processes, that make it easy to get started and plan for the future. Business processes core to the implementation are presented in the embedded and fully integrated unique Dynamic Enterprise Modeler (DEM),

which is part of Infor ERP LN. This tool allows you to personalize the provided content or develop process flows and work instructions to support your version of the standard business roles. Also included are essential reports for running your business, key performance indicators for every user role, and data load tools that enable you to rapidly load your data into your configured system. Plus, our pre-configured roles and process-based training and documentation allow you to educate your users immediately with a focus on order to cash, procure to pay, plan to manufacture, and financial management/reporting.

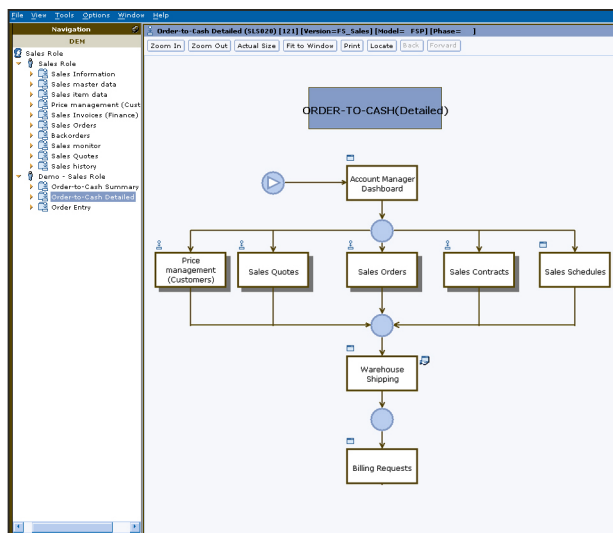
### The 80-20 rule

The concept behind Fast Start for Infor ERP LN is the 80-20 rule, which means 80% of the configuration and documentation is provided while allowing flexibility for the 20% needed to support your specific business needs. A structured program of user involvement and training equips your project team with the knowledge to execute the implementation. The Fast Start program takes advantage of their business knowledge and brings the business and domain expertise of your key users to bear on the way you do business using the Infor solution and the way your own end users are trained. Project initiation and software installation, data migration, and prototyping are also incorporated.

### Pre-defined business roles and processes

Fast Start for Infor ERP LN focuses the implementation on 10 key roles that are critical to your ability to have the Infor ERP LN system up and running in the shortest time. Purchasing, sales order entry, production planning, shipping/receiving/inventory and warehouse management, accounts receivable, accounts payable, general ledger, shop floor administration, shop floor dispatch and control, and system administration (technical) are all included. For each, the major job responsibilities, typical working environment, and usage scenarios relevant to the role are outlined.

It is becoming increasingly important to ensure role segregation and security in business. With Fast Start for Infor ERP LN, each role, such as sales order entry, is provided security access within restricted menus. The business process for each role is clearly defined within the overall business scenario. While several roles may be needed to complete an end-to-end business process, such as order to cash, the DEM control model and sub-



processes defined for a particular role restrict the business functions to only those that are available for that role—in this example, sales order entry. No additional security setup is required by your IT organization. However, the client's system administrator can readily make changes to the suggested security setup to make it fit customer- and user-specific requirements.

The process flows provided for each role include the standard best use case, as well as the standard deviations, that a role will experience in the course of normal business operations. These process flows provide a comprehensive “day-in-the-life” view that reinforces the training and workshops provided as part of the Fast Start for Infor ERP LN implementation project.


### The role of the IT organization

Fast Start for Infor ERP LN implementations also provide focused content, tools, and process flows in support of your IT organization. Rapid implementations must include easy-to-maintain systems. The Fast Start program provides clear, easy-to-follow system instructions, checklists, and work instructions similar in detail to the operational roles within the company.

One of the most time-consuming tasks for an implementation is the cleansing and loading of company data. Fast Start for Infor ERP LN implementations come complete with data load tools that leverage standard applications such as Microsoft® Access® with Infor's Software Conversion Adapter, providing an easy method of mass loading items, bills of material, routings, customers, suppliers, and many additional core company records into the provided company tables. The provided documentation, checklists, training companies, and test data quickly get your IT team up to speed and substantially reduce the time required to move your data into production. And recommended validation routines are provided to assist your financial team or outside auditors with the sign-off procedures required for go-live.

## See results now.

Available exclusively from Infor, Fast Start for Infor ERP LN provides an opportunity for manufacturers to reap the benefits of a world-class ERP system in an efficient and cost-effective manner, with a typical implementation lasting one calendar quarter or less.

 The Fast Start program focuses on 10 key roles that are critical to your ability to have the Infor ERP LN system up and running in the shortest time. These range from purchasing and sales order entry to shop floor dispatch/control and system administration.

With Fast Start for Infor ERP LN, your company can expect to achieve:

- Rapid implementation with low impact on resources
- Fast ROI due to reduced effort and an early go-live
- Highly trained staff
- Higher user satisfaction with clearly defined roles
- Significant efficiency improvements
- The flexibility to extend your business

The Fast Start for Infor ERP LN program can serve as a rapid rollout tool for a multi-company enterprise, providing:

- A recipe for a repeatable model
- The ability to ensure corporate standards and conventions
- The ability to quickly stabilize and obtain faster return on investment
- The ability to optimize after the initial implementation with additional focused projects

## About Infor.

Infor acquires and develops functionally rich software backed by thousands of domain experts and then makes it better through continuous innovation, faster implementation options, global enablement, and flexible buying options. In a few short years, Infor has become one of the largest providers of business software in the world. For additional information, visit [www.infor.com](http://www.infor.com).

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