

## Infor ERP LX

➔ Infor ERP LX helps 30 of the top 35 life sciences companies and 16 of the top 30 CPG manufacturers run their daily operations.

### Do business better.

The velocity of business today challenges process manufacturers to maintain a laser-sharp focus on producing consistent products from variable materials more cost-efficiently, while meeting fluctuating demand. In validated environments, they also face added regulatory and compliance issues. To grow profitably, companies need to better manage raw materials, production, or finished goods characteristics to satisfy customer and regulatory agency demands.

There's also opportunity in becoming more demand-driven, improving quality and service, operating leaner, and accelerating product introductions. Having a solid, scalable foundation that can be validated for efficient cross-enterprise, cross-supply chain business processes is key. With this foundation, manufacturers are better equipped to ensure efficiency and compliance, increase visibility and control of finances, respond with speed and agility to changing market conditions ... and be more enterprising.

### Leverage experience.

With more than three decades of experience meeting the challenges of leading process manufacturers, Infor™ has proven resources dedicated to supporting the process industry. We offer an innovative set of solutions shaped by domain experts with the know-how to solve the most pressing issues process manufacturing companies face on a daily basis.



INFOR™

By providing a solid, scalable foundation for efficient cross-enterprise, cross-supply chain business processes, Infor ERP LX enables process manufacturing companies like yours to better manage their manufacturing operations, thus boosting efficiency and productivity, while keeping costs in check. This flexible solution—an integral part of Infor’s extended concept-to-customer offering—also features an advanced architecture and web user interface, which make it easy to implement, integrate, maintain, and upgrade.

### Get business specific.

Process manufacturers in the chemical, consumer packaged goods, food and beverage, and life sciences industries capitalize on the robust functionality of Infor ERP LX to improve planning and customer service, control costs, enhance overall efficiency and productivity, and streamline complex manufacturing processes. These manufacturers also look to Infor ERP LX to help them meet local regulatory and legal reporting requirements.

With information visibility, easy navigation, and embedded workflow, Infor ERP LX can help you optimize your manufacturing operations, too. It provides support for electronic signatures and ensures compliance with FDA Article 21, CFR Part 11, industry best practices, and lean manufacturing. It increases interoperability and extends our customers’ core manufacturing systems by building

strong bridges across the supply chain and providing secure access to relevant ERP data. It even supports corporate governance globally with multi-national, multi-currency, multi-bank financial capabilities.

Components include:

#### **Orders to receipts—higher perfect order rates**

Grow revenue and profits, while enhancing margins and customer service. Boost perfect order rates and revenue by shipping the right product, on time, with the longest possible shelf life. By more accurately capturing orders, managing trade funds, customer specifications, pricing with promotions, and profit-based allocations, Infor ERP LX maximizes perfect order rates, minimizes returns and deductions, and improves cash flow.

Apply rules-based allocations to optimize the margin of each order line and provide the longest possible shelf life to boost customer satisfaction and minimize receivable issues that decrease cash flow. Meet increasingly demanding customer or retailer expectations by enhancing support of customer-specific products, packages, and processes that impact service. Trim customer management costs or Lean customer management by accurately costing fulfillment events and decreasing the cost to service customers. These processes can be extended to the web, reducing time and costs. Infor ERP LX can integrate all departments and is configurable to meet changing market dynamics.

#### **Planning to production—sustainable quality**

Produce consistent quality and compliant products with greater agility at the lowest possible cost. Showcasing process manufacturing capabilities such as lot tracking, verifiable processes, multiple units of measure (UOMs) and dates, attributes, co- and by-products, and configurable workflow-based processes, Infor ERP LX seamlessly aligns with your business processes and eliminates non-value-added manual tasks or offline workarounds.

Keep a complete record of product specifications, test plans, sampling rules, quality control procedures, and actual test results in conformance with international standards using integrated quality management and records management. Increase quality control by tracking original manufacturer specification programs, equipment calibration tests, production supervision and control,



quality performance monitoring, and disposition of defective materials.

You can also minimize material costs and maximize first pass quality and yields by ensuring that only allowable materials with the best price performance ratios are allocated. This has a direct impact on capacity utilization, asset performance, quality, compliance, and perfect order rates. Use integrated quality management and compliance capabilities to support aging requirements or quality management holds to dictate material availability or out of specification. Ensure that compliance mandates are met via support for forward and backward lot trace, as well as trace from the material through production into multiple packages. Actual cost tracking with indirect cost allocations is also supported. To continually cut costs, time, and waste, Infor ERP LX's configurability supports ongoing improvements and Lean production.

#### **Procure to payment—payment compliance**

Assure payment compliance and optimize commodity-based procurement using vendor management, quote management, contract and vendor performance features. Enhance overall quality, control costs, and produce consistency by supporting supplier enablement programs. Since material quality and quantity vary throughout the procurement lifecycle, payment compliance can be complicated. With Infor ERP LX, you can pay based on quality and material performance, which provides more accurate total material and total landed costs, including those to procure and receive materials. These costs can be allocated throughout the product structure and support commodity-based product pricing. Infor ERP LX's configurable workflow-based processes can be continually adapted to meet new compliance and business requirements as well as improve asset performance.

#### **Financial management—optimized opportunities**

Boost financial transparency, financial compliance, and time-to-profit visibility by taking advantage of financial management integrated into all business processes. Integration improves the accuracy and timeliness of financial information, as well as decision-making capabilities. Ensure compliance through increased financial transparency and repeatable processes with support for all standard financial capabilities like journals, allocations, budgeting, and reporting. React in the most profitable manner possible to ever-increasing time and financial pressures.

“ Globalization offers an epic opportunity for growth and profitability. The latest enhancements to Infor ERP LX will allow us to more effectively manage our global operations to provide our customers with unsurpassed service. ”

KEN ANDRE, VICE PRESIDENT, CORPORATE CONTROLLER AND CIO, GREIF

#### **Integration—complete process industry solution**

You can address an even broader range of process and life sciences manufacturing challenges with Infor's complete process industry solution, which includes Infor ERP LX and the following integrated strategic solutions:

- *Infor PLM* enables optimal formulations and packaging to ensure quality and compliance to minimize costs and time to market – at scale.
- *Infor CRM* provides a single interface point to execute and improve all order and customer activities.
- *Infor SCM* puts you firmly in charge of your supply chain with superior, comprehensive supply chain planning and execution, warehouse management, and transportation management capabilities.
- *Infor EAM* helps you effectively monitor the deployment and performance of equipment, machinery, facilities, fleets, and other capital assets.
- *Infor PM* provides the clear visibility across multiple applications, data sources, and business processes needed to measure and monitor performance, deliver business intelligence, and promote informed decision-making throughout the enterprise.

### **See results now.**

With Infor ERP LX, enterprising process and life sciences manufacturers benefit from a flexible solution that provides the information visibility, integrated workflow, interoperability, and compliance capabilities needed to optimize their operations. The solution lowers our customers' total cost of ownership by leveraging the powerful and highly reliable IBM® System i® platform. And like all Infor products, it has the most functionality built in and can be implemented quickly to minimize time to business

value. It can help your company reap rapid returns, like the following, too:

- Maximize customer satisfaction, while minimizing service costs
- Improve perfect order rates
- Enhance quality and product consistency, while cutting costs
- Boost compliance and sustainability
- Optimize responsiveness to change
- Reduce validation costs and lead times
- Improve cash flow
- Increase revenue—and profitability

Moreover, Infor ERP LX is part of Infor's concept-to-customer offering that extends the value of your ERP investment through integrated, functionally rich solutions. By relying on these proven solutions to increase efficiencies, while decreasing supply chain costs and lead times, you'll create competitive differentiation through sustained quality and profitable growth.

## About Infor.

Infor acquires and develops functionally rich software backed by thousands of domain experts and then makes it better through continuous innovation, faster implementation options, global enablement, and flexible buying options. In a few short years, Infor has become one of the largest providers of business software in the world. For additional information, visit [www.infor.com](http://www.infor.com).

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